

# H1 2016 Results



# **Howard Davies**

Chairman



# Ross McEwan

Chief Executive Officer

## Key messages



- We maintain strong positions in our target markets, supported by product and service improvements
- The fundamentals of our Plan remain unchanged. However, we are now operating in a more uncertain environment
- Progress against our Plan has made us more resilient to deal with this uncertainty
- Our capital, liquidity and funding positions give us capacity to lend
- Our core bank continued to deliver solid results in Q2
- Addressing conduct and litigation issues as quickly and prudently as we can

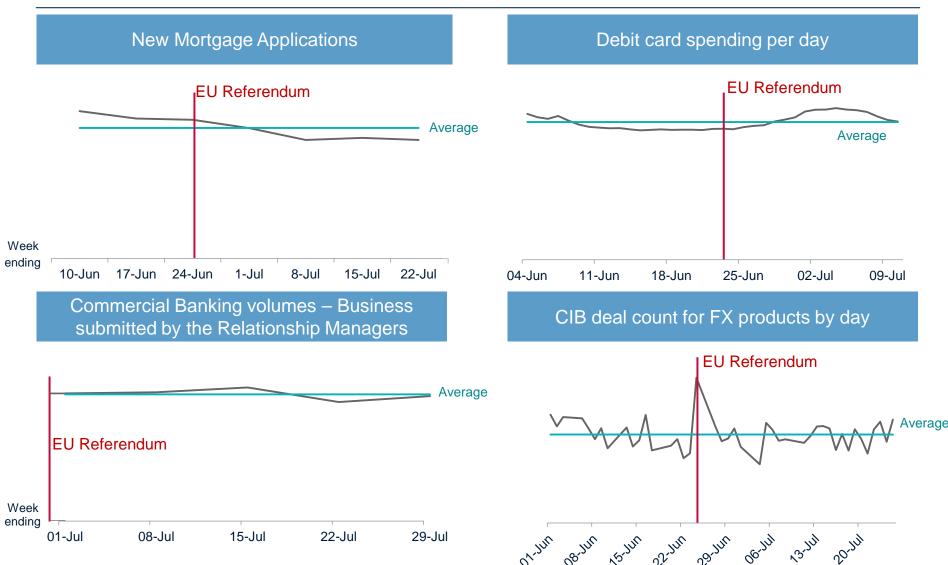
## Financial results highlights

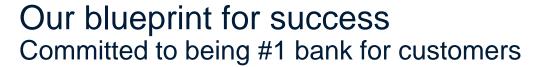


- Adjusted ROTE across our core PBB, CPB and CIB franchises of 11% in Q2 2016 and H1 2016. Q2 2016 core franchise adjusted operating profit of £1bn<sup>(1)</sup>
- Attributable loss of £1,077m driven by £1,284m of provisions relating to conduct and litigation issues
- PBB and CPB net loans up 7% in six months, surpassing our 4% full year target
- Underlying income across PBB and CPB stable on H1 2015
- Positive adjusted<sup>(1)</sup> operating JAWS across the core franchises of 2.7% Q2 vs. Q1
- On course to reduce costs by £800m in 2016 despite FX headwinds<sup>(2)</sup>
- CET1 ratio of 14.5%, down 10 bps on Q1 2016

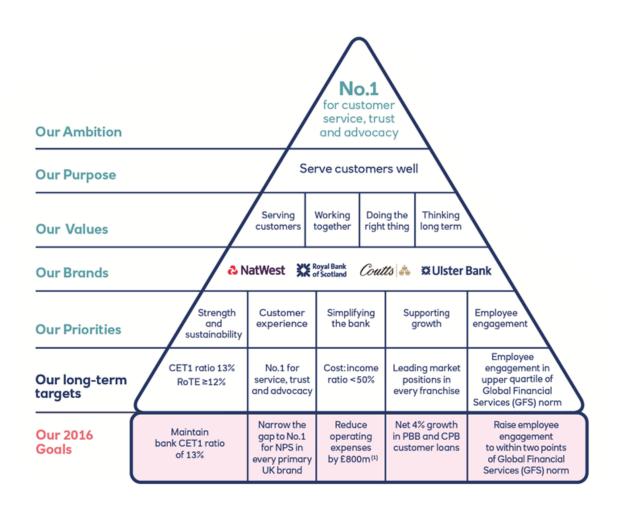
#### Business activity since the EU Referendum











## Outstanding issues

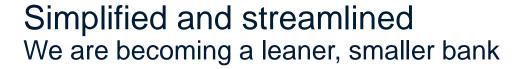


FCA SME treatment review

RMBS

UK 2008 rights issue shareholder litigation

Williams & Glyn





	Property	Structure	Products	Countries
	# London properties	# subsidiaries	# front book	# CPB and CIB countries of active operation
2013	11	1,107	416 <sup>(2)</sup>	38
	36%	40%	19%	66%
H1 2016	7 <sup>(1)</sup>	666	339	13
Target	5	~500	<300	13



# Customers are doing more business with us We are committed to investing in our core bank

#### **Improving Customer Service**



Award winning DigiDocs loan application process for business customers reduced from 11 days to within 24 hours



Electronic signatures reduced mortgage switching documentation process from 7 days to <2 days



73 Business Growth Enablers introduced, linking SMEs, experts, and helping local business networks

#### **Supporting UK Business**



50% increase in gross lending to small businesses since H1 2015



Launched £1bn NatWest lending fund to support small businesses



£7.9bn Commercial net new lending growth in H1 2016

9 Business Accelerator hubs, 3 more opening in H2 2016

#### Improving Products / Technology Support



Leading mobile app, and first UK bank accredited by RNIB



815,000 Reward customer accounts, up 276,000 on Q1



National roll-out of new Commercial Banking account opening platform

#### **Digital Transformation**

Customers are changing the way they do business with us:



4.1 million active personal mobile users, up 25% in one year





Customers transferred money using our app six times per second during H1 2016

69,000 unsecured products applied for via mobile app in H1 2016



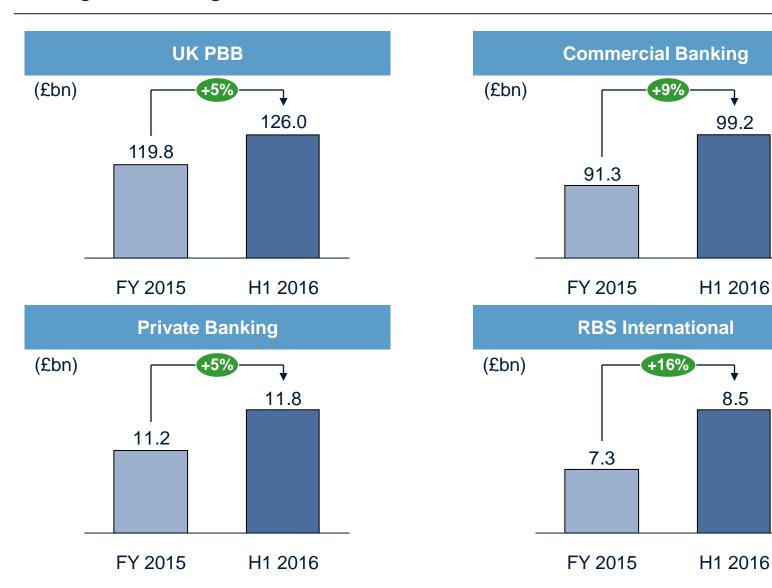
#### Strong franchises with clear strategies Majority generating good returns, with actions to improve performance

	UK PBB	Commercial Banking	RBS International
Invest to Grow	20% RWAs Adj. ROE: 24%	41% RWAs Adj. ROE: 7%	5% RWAs Adj. ROE: 16%
Actions	<ul> <li>Clear customer segment strategies, leveraging products, e.g. Reward</li> <li>Digital transformation, improving customer experience</li> </ul>	<ul> <li>Accelerate simplification and product rationalisation</li> <li>Strong digital investment</li> <li>Enhance CIB connectivity</li> </ul>	<ul> <li>Grow domestic market share (e.g. Jersey, Guernsey, Isle of Man &amp; Gibraltar)</li> <li>Open Luxembourg &amp; London branch to broaden customer offering</li> </ul>
	Ulster Bank Rol	Private Banking	CIB
Reposition for Returns	11% RWAs Adj. ROE: 9%	4% RWAs Adj. ROE: 10%	19% RWAs Adj. ROE: 4%
Actions	<ul> <li>New CEO to drive strong and profitable franchise</li> <li>Cost reduction</li> <li>Increase mortgage market penetration</li> </ul>	<ul> <li>New CEO to drive strong and profitable franchise</li> <li>Cost reduction</li> <li>Develop referrals with Commercial</li> </ul>	<ul> <li>Continue cost reduction</li> <li>Stabilisation of income</li> <li>Deepen relationships with Commercial</li> </ul>
Note: Adjusted return on equity for th	■ Increase capital efficiency ne quarter ending 30 June 2016	<ul> <li>Focus on balance sheet and AUM growth</li> </ul>	11



# Continued growth in our core businesses

#### Strong H1 2016 growth in net customer loans



#### Summary



Strong and growing core bank – delivered again in Q2

Legacy continues to be cleaned up and reduced

EU Referendum outcome creates new uncertainty

Positioned to deal with potential challenges ahead



# Ewen Stevenson

Chief Financial Officer

## Q2 2016 results by franchise

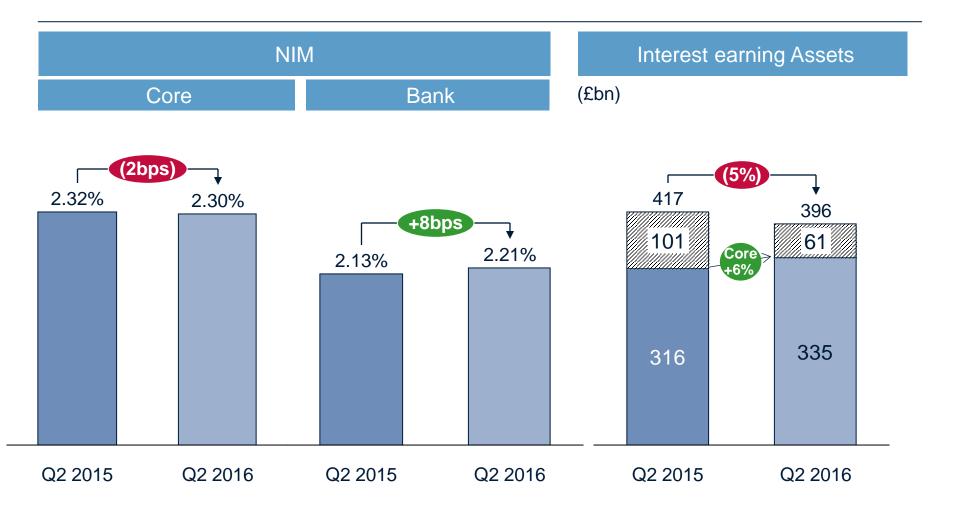


		Core Franchises						Total (	Other		Total RBS	
(£bn)	UK PBB	Ulster Bank Rol	Commercial Banking	Private Banking	RBS International	CIB	Total Core Franchises	Capital Resolution	W&G	Central items & other <sup>(1)</sup>	Total Other	
Adj. Income <sup>(2)</sup>	1.3	0.1	0.8	0.2	0.1	0.4	3.0*	(0.4)	0.2	(0.1)	(0.3)	2.7*
Adj. Operating expenses <sup>(3)</sup>	(0.8)	(0.1)	(0.5)	(0.1)	(0.0)	(0.3)	(1.8)	(0.2)	(0.1)	0.3	(0.0)	(1.8)
Impairment (losses) / releases	(0.0)	0.0	(0.1)	-	(0.0)	-	(0.1)	(0.1)	(0.0)	-	(0.1)	(0.2)
Adj. operating profit <sup>(2,3)</sup>	0.5	0.1	0.3	0.0	0.1	0.1	(1.0*)	(0.6)	0.1	0.2	(0.3)	0.7*
Funded Assets	151.2	24.1	146.3	17.7	24.6	125.6	489.5	44.7	24.9	16.5	86.1	575.6
Net L&A to Customers	126.0	18.9	99.2	11.8	8.5	21.6	286.0	19.9	20.3	0.4	40.6	326.6
Customer Deposits	140.4	14.7	96.7	25.4	24.1	8.3	309.6	18.8	23.9	3.5	46.2	355.8
RWAs	37.0	20.9	77.5	8.1	9.6	36.7	189.8	42.3	9.9	3.2	55.4	245.2
Loan: Deposit Ratio	90%	129%	103%	46%	35%	260%	92%	106%	85%	11%	88%	92%
Adj. RoE (%) <sup>(2,4)</sup>	24.2%	9.0%	6.6%	9.9%	15.7%	3.5%	11.0%	n.m.	n.m.	n.m.	n.m.	3.2%
Adj. Cost : Income ratio (%) <sup>(2,3)</sup>	58%	67%	59%	72%	35%	76%	61%	n.m.	48%	n.m.	n.m.	67%

<sup>(1)</sup> Central items include unallocated costs and assets which principally comprise volatile items under IFRS. (2) Excluding own credit adjustments, gains/(losses) on redemption of own debt and strategic disposals. (3) Excluding restructuring costs and litigation and conduct costs and goodwill. (4) RBS's CET1 target is 13% but for the purposes of computing segmental return on equity (ROE), to better reflect the differential drivers of capital usage, segmental operating profit after tax and adjusted for preference dividends is divided by notional equity allocated at different rates of 11% (Commercial Banking and Ulster Bank RoI), 12% (RBS International) and 15% for all other segments, of the monthly average of segmental risk-weighted assets after capital deductions (RWAes) "Totals may not cast due to rounding

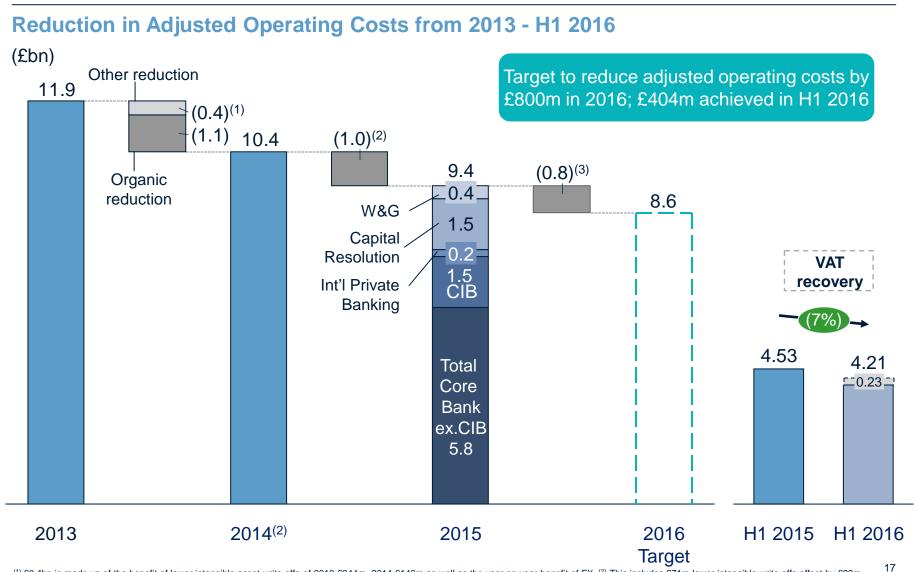
## NIM analysis Q2 2016 vs. Q2 2015





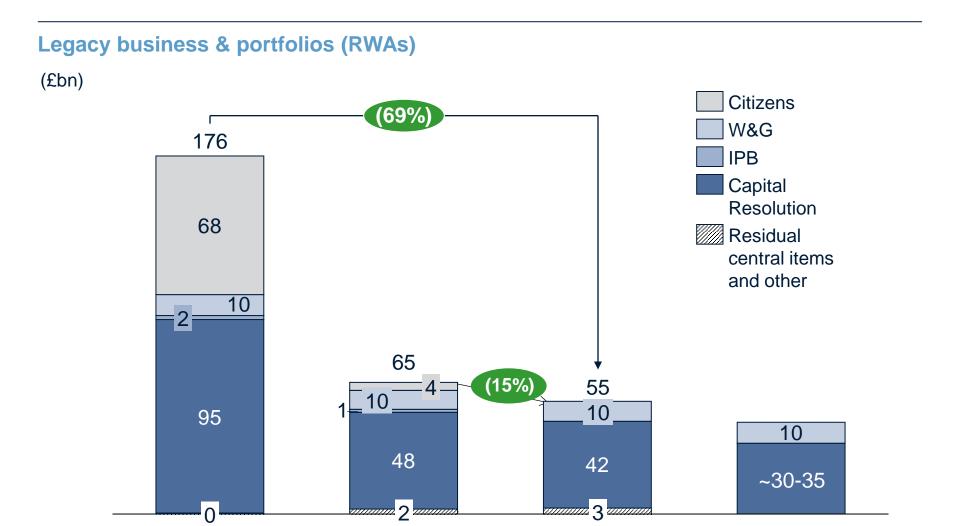
## Lowered costs by >£2.5bn over the last 2.5 years





#### Reduction of legacy businesses & portfolios





Q2 2016

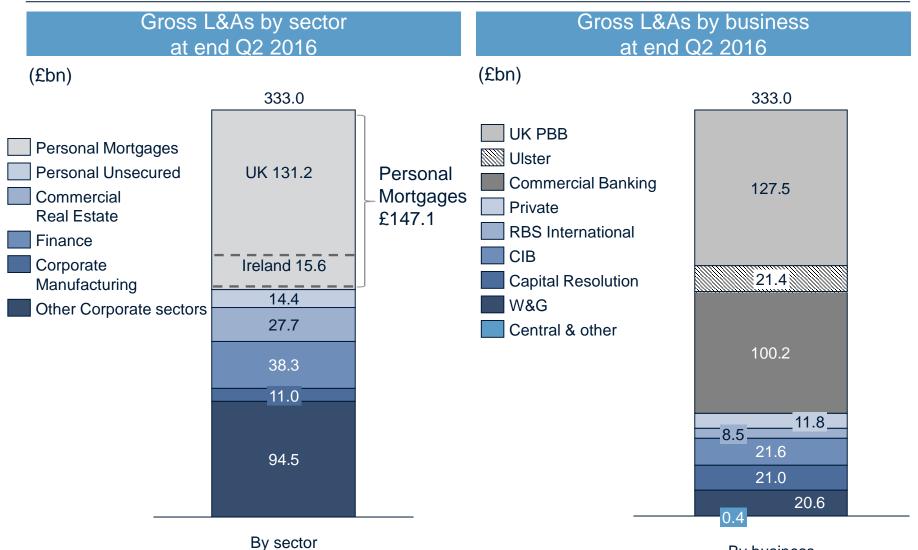
FY 2016

Q1 2016

FY 2014





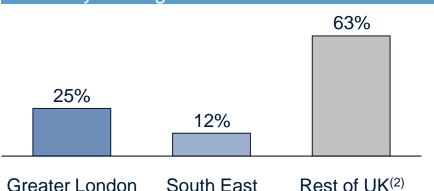


# Spotlight on credit UK & Ireland CRE exposure



- Total UK investment portfolio average LTV 53%, performing book 49%, Commercial Banking new business LTV 46%
- Interest cover 3.4x in Commercial Banking UK and 1.6x and Capital Resolution respectively (unchanged vs. FY 2015)
- Remaining non performing assets and exposures >100% LTV are predominantly exposures originated before the 2008 Financial Crisis
- REILs £2.5bn, down from £3.6bn at Q4 2015
- CRE provision coverage 51% at end Q2 2016
- UK exposure 84% investment, 16% development

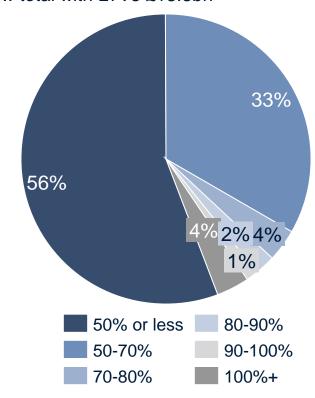
# Commercial Banking UK Investment portfolio by UK region<sup>(1)</sup> at end Q2 2016



# UK CRE investment portfolio by LTV band at end Q2 2016

(£bn)

Total UK CRE exposure £24.6bn<sup>(3)</sup> o/w total with LTVs £18.3bn



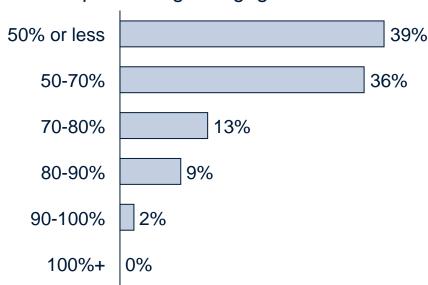
<sup>(1)</sup> Based on management estimates using the postcode of the security. Percentages are based on current exposure before provisions. (2) Rest of UK also includes lending secured against property portfolios<sup>20</sup> comprising numerous properties across multiple UK locations (some of which may be in Greater London or South East). (3) £24.6bn is net of provisions on a current exposure basis



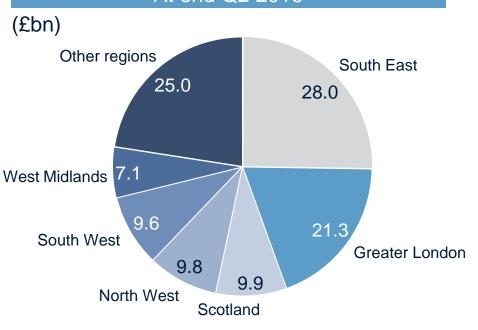
#### Spotlight on credit UK residential mortgage exposure

#### UK PBB mortgage exposure by LTV band At end Q2 2016

#### UK PBB performing mortgages: £109.1bn<sup>(1)</sup>



# UK total mortgage exposure by region At end Q2 2016

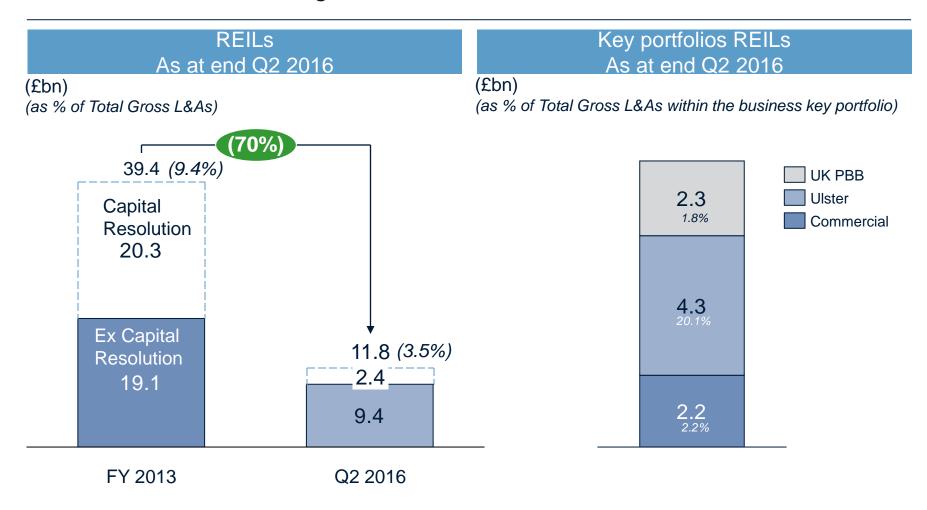


- The mortgage book is approximately 70% fixed rate, and 12% is on SVR
- London LTV lower than average at 45% vs. 56% UK average
- Indexed LTV by volume was 50%
- Only £45m of UKPBB defaulted loans have an LTV >100%
- Arrears rate<sup>(2)</sup> fell from 0.83% at end Q4 2015 to 0.79% at end Q2 2016

Weighted Average	LTV
South East	52%
Greater London	45%
Scotland	59%
North West	60%
South West	57%
West Midlands	62%
Other regions	63%

#### Spotlight on credit Risk Elements in Lending





- Exchange rate movements added £0.8bn to REILs during H1 2016
- Excluding Ulster Bank ROI and Capital Resolution the REIL ratio is 1.7%

# Post EU Referendum financial implications



NIM / impact of low interest rates

Volumes

Impairment cycle / IFRS 9

Legacy assets rundown and defined benefit pension plan

## Summary



Strong and growing core bank – delivered again in Q2

Legacy continues to be cleaned up and reduced

EU Referendum outcome creates new uncertainty

Positioned to deal with potential challenges ahead

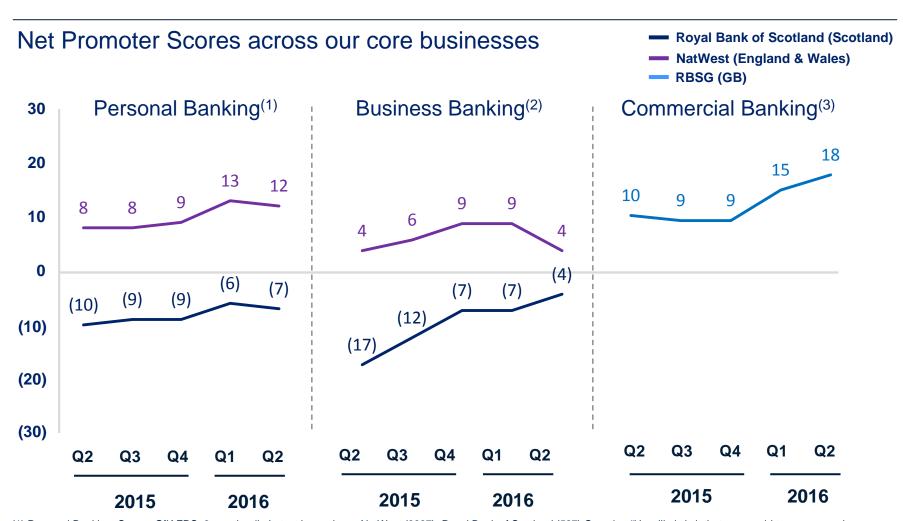


# Q&A



# Appendix





<sup>(1)</sup> Personal Banking: Source GfK FRS, 6 month roll. Latest base sizes: NatWest (3387) Royal Bank of Scotland (527) Question "How likely is it that you would to recommend (brand) to a relative, friend or colleague in the next 12 months for current account banking?" Base: Claimed main banked current account customers. The year on year improvement in NatWest Personal Banking is significant.

<sup>(2+3)</sup>Business & Commercial Banking: Source Charterhouse Research Business Banking Survey, quarterly rolling. Latest base sizes, Business £0-2m NatWest (1361) Royal Bank of Scotland (438) Commercial (3) £2m+ combination of NatWest & Royal Bank of Scotland in GB (972) Question: "How likely would you be to recommend (bank)". Base: Claimed main bank. Data weighted by region and turnover to be representative of businesses in Great Britain. The year on year improvement in Royal Bank Business Banking and RBSG Commercial Banking is significant.

#### Notable items



(£m)	Q2 2016	Q1 2016	Q4 2015	Q2 2015	H1 2016	H1 2015
Total Income	3,000	3,064	2,484	3,737	6,064	7,256
Other Credit Adjustments	194	256	(115)	168	450	288
Loss on redemption of own debt	(130)	-	(263)	-	(130)	-
Strategic disposals	201	(6)	(22)	-	195	(135)
o/w Visa Gain (in Central Items)	246	-	-	-	246	-
o/w Russian disposal loss (in Cap Res)	(45)	-	-	-	(45)	-
Adjusted Income	2,735	2,814	2,884	3,569	5,549	7,103
IFRS volatility in Central items	(312)	(356)	59	204	(668)	80
Disposal of AFS securities	-	2	-	(42)	2	(69)
Fair value adjustments in Capital Resolution	(220)	(110)	-	-	(330)	-
Madoff recovery in Capital Resolution	-	109	-	-	109	-
FX gain in Central items	201	52	-	-	253	-
Capital Resolution Disposal gain/(losses)	(57)	4	(156)	(111)	(53)	(84)
Commercial Disposal gain/(losses)	-	-	(34)	-	-	-
Ulster Bank Rol Disposal gain/(losses)	-	22	-	-	22	-
Total Expenses	(3,509)	(2,420)	(5,761)	(3,705)	(5,929)	(7,316)
Restructuring	(392)	(238)	(614)	(1,023)	(630)	(1,470)
o/w Williams & Glyn	(187)	(158)	(181)	(126)	(345)	(259)
Litigation & Conduct	(1,284)	(31)	(2,124)	(459)	(1,315)	(1,315)
o/w PPI <sup>(1)</sup>	(400)	-	(500)	-	(400)	(100)
o/w Ulster mortgage tracker	(96)	-	-	-	(96)	-
Writedown of Goodwill	-	-	(498)	-	-	-
Adjusted Expenses	(1,833)	(2,151)	(2,525)	(2,223)	(3,984)	(4,531)
o/w VAT recovery	227				227	
Impairments	(186)	(223)	327	192	(409)	321
Capital Resolution	(67)	(196)	356	174	(263)	319
o/w Shipping Portfolio	(38)	(226)	(83)	-	(264)	-
Commercial (primarily single name Oil & Gas exposure in Q2 2016)	(89)				(103)	(26)

<sup>(1)</sup> Q2 and H1 excludes £50m transfer. Note: "-" Denotes zero or not material

# Litigation and conduct



End of H1 2016 provisions (£m)		Comments
5,172	US RMBS	<ul> <li>MBS litigation and investigations may require additional provisions in future periods that in aggregate could be materially in excess of the provisions existing as of Q1 2016</li> <li>These provisions do not include potential penalties and compensatory damages imposed by US DoJ which may be substantial</li> </ul>
1,247 78 304 688	UK 2008 rights issue shareholder litigation	■ In order to facilitate any potential early resolution of the litigation, RBS attended a mediation with the claimants on 26-27 July 2016. This did not lead to any settlement of the claims. Further attempts by the parties to resolve the claims are possible but absent any final agreement, these will not impact the court timetable. A provision has been recognised in relation to this matter
Regulatory PPI IRHP FX Other and customer Legal <sup>(1)</sup> redress	Various UK and Ireland customer redress issues	<ul> <li>Includes:</li> <li>PPI: £450m uplift in the provision in Q2 2016, following the 2/8/16 FCA Consultation Paper, largely driven by the delay to the proposed time-bar on claims</li> <li>£92m charge in Ulster Bank ROI principally in respect of an industry-wide examination of tracker mortgages</li> </ul>
Litigation and conduct provision: £7.5bn, as at H1 2016	FCA SME treatment review	The Skilled Person has submitted a draft report to the FCA, which RBS has commented on

# Leverage ratio – key drivers



verage ratio (%)	5.6%	5.2%		
(£bn)	Q4 2015	Q2 2016	% change	
CET 1 capital	37.6	35.7	(5%)	
AT1 capital	2.0	2.0	0%	
Tier 1 Capital	39.6	37.7	(4%)	
Total assets	815.4	901.6	11%	
Netting and variation margin	(258.6)	(328.4)	27%	
Securities financing transactions gross up	5.1	3.2	(37%)	
Regulatory deductions & other adjustments	1.5	5.6	n.m	
Potential future exposures on derivatives	75.6	75.5	0%	
Undrawn commitments	63.5	63.2	0%	
Leverage exposure	702.5	720.7	3%	

## Tangible Net Asset Value (TNAV) movements



		Q4 2015			Q1 2016	
	£m	Shares in issue (m)	TNAV per share	£m	Shares in issue (m)	TNAV per share
Starting TNAV	40,943	11,625	352p	40,892	11,661	351p
Profit for the period post tax <sup>(1)</sup>	(525)		(4p)	(886)		(8p)
Less: profit to NCI / other owners	(1,431)		(12p)	(122)		(1p)
Other comprehensive Income	1475		13p	579		5p
o/w AFS	(95)		(1p)	(87)		(1p)
o/w Cashflow hedging gross of tax	1581		13p	635		5p
o/w FX	1071		9p	489		4p
o/w Remeasurement of net defined pension liability	(995)		<i>(8p)</i>	(466)		(4p)
o/w Tax	(87)		(1p)	8		-
Less: OCI attributable to NIC / other owners	(95)		(1p)	(45)		-
Proceeds of share issuance	334	130	(2p)	212	94	(2p)
Other movements <sup>(2)</sup>	(160)		(1p)	(89)		(1p)

		period	TRIAL
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LIIU	OI.	PCITOG	

Q2 2016				
40,541	11,755	345p		

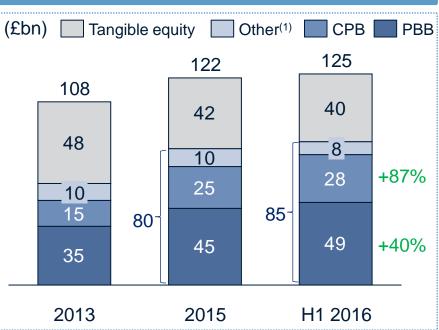
Q2 2016				
40,541	11,755	345p		





#### A strategic asset but cyclically challenging

#### **Average Non-interest bearing demand deposits** by franchise, and tangible equity



#### Sensitivity of Net interest income to interest rate changes

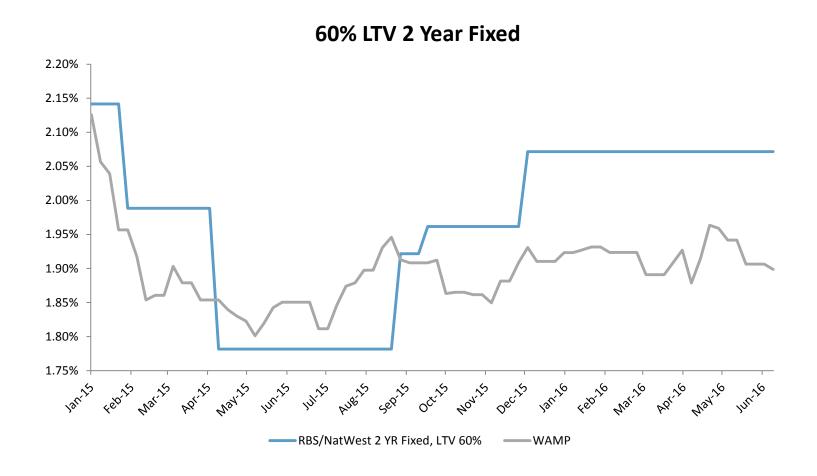
	Sensitivity (£m)
+ 25 basis point shift in yield curves	68
- 25 basis point shift in yield curves	(140)
+ 100 basis point shift in yield curves	449
<ul> <li>100 basis point shift in yield curves</li> </ul>	(341)

- 100bps downward shift in rates would reduce Net interest income by £0.3bn in Year 1
- The yield of the equity and product hedge combined was 1.59% as at 30 June 2016, contributing an incremental £0.6bn income in H1 2016
- The rolling 5-year deposit hedge yielded 1.28% in H1 2016 contributing an incremental £0.3bn<sup>(2)</sup>
- At Q2 2016, the equivalent yield in the market was 0.44%, below the 0.50% UK base rate at the time, hence the benefits of the hedge will decline over time



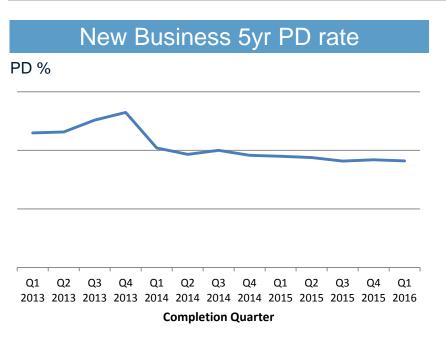


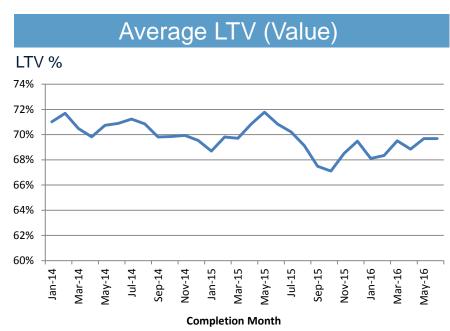
#### RBS/ Natwest 60% LTV 2yr Fixed vs. Weighted Average Market Price ("WAMP")



## Residential mortgages – new business indicators





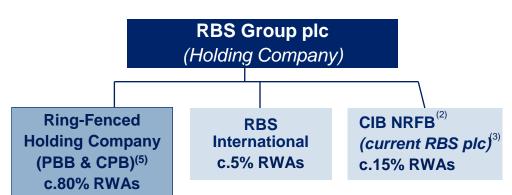


 The quality of new business completions has remained stable, as reflected by the new business Probability of Default rate, and Average LTV trends shown

#### Ring Fencing update



#### **Target organisational structure**



- ~80% of RWAs expected to be committed to Ring-Fenced Bank<sup>(4)</sup>
- ~15% RWAs in CIB NRFB. Target well capitalised entity with an investment grade credit rating<sup>(4)</sup>
- Overall group supported by Bank-wide service platform and functions
- Future LAC downstreaming not planned to commence prior to completion of legal entity realignment for Ring-Fencing

#### Implementation timeline

- Submitted updated ring-fencing plans to regulator Jan 2016
- Final ring-fencing rules published July 2016
- Legal entity restructuring, including establishment of Ring-Fenced Bank holding company, details of which will be provided in H2 2016
- Regular Rating Agency engagement anticipated throughout process
- Indicative financials for new legal entities anticipated prior to full implementation
- Target operational compliance ahead of 1 Jan 2019 implementation

<sup>(1)</sup> The proposed future ICB structure comprises part of the preliminary plan submitted to the PRA in January 2016 and is subject, amongst other matters, to (i) further analysis and possible amendment following discussions with the PRA and finalisation of the ring-fencing legislation and the PRA ring-fencing rules, (ii) all applicable regulatory and other approvals and (iii) employee consultation procedures. (2) Non-Ring Fenced Bank. (3) RBS plc will own most of our activities outside the ring-fence - primarily our Markets business (Rates, Currencies, DCM) and some corporate activity, as well as our US broker-dealer, RBSSI. (4) Based on RBS future business profile business and excludes RBS Capital Resolution. (5) Excluding RBS International



# Fixed Income Investor Presentation

H1 2016 Results 5 August 2016



# John Cummins

Treasurer

#### H1 2016 Results – Treasurer's view



- Strong funding and liquidity metrics maintained
- 14.5% CET1 ratio, versus 13% target
- Active management toward end-state MREL compliance
- £2.2bn Senior HoldCo issued YTD, versus £3-5bn 2016 target
- Continue to target up to £2bn AT1 issuance in 2016, subject to market conditions

# Funding & liquidity



	H1 2016	FY 2015	
Loan : deposit ratio	92%	89%	
Short-term wholesale funding	£15bn	£17bn	
Liquidity portfolio	£153bn	£156bn	
Liquidity coverage ratio	116%	136%	
Net stable funding ratio	119%	121%	
Stressed outflow coverage	213%	227%	

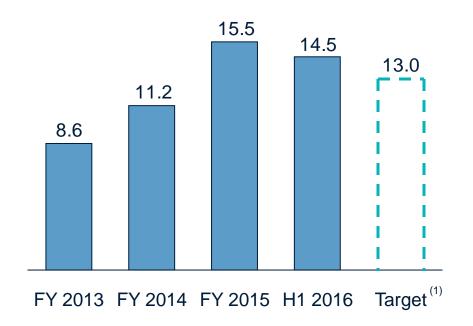
- Balance sheet position means no current requirement for new funding
- Issuance plans target building toward future capital requirements

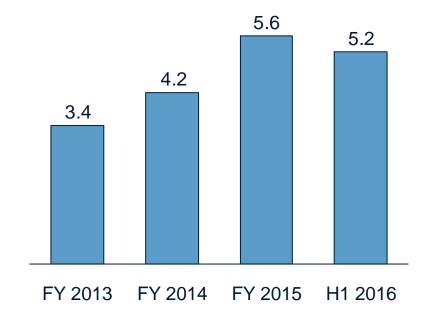
# Capital ratios maintained above target



CRR end-point Common Equity Tier 1 (CET1) ratio, %

CRR end-point Tier 1 Leverage ratio, %



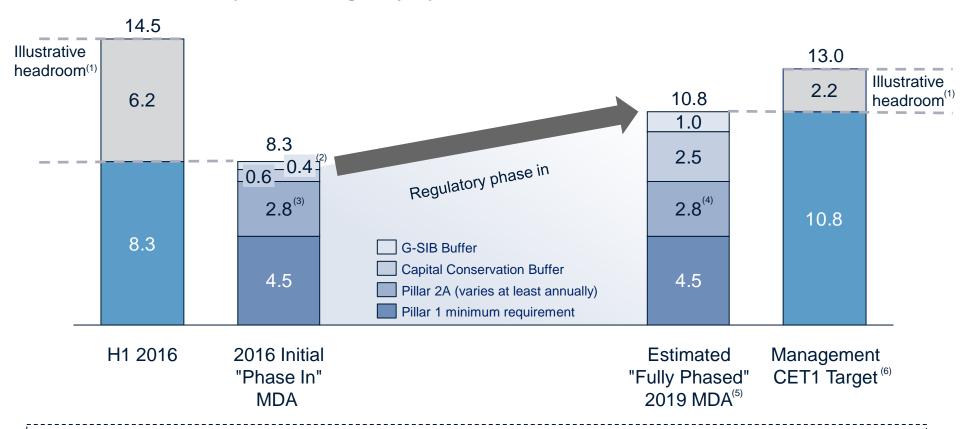


## Current assessment of appropriate buffers



#### Target CET1 ratio versus maximum distributable amount ("MDA"), %

Illustration, based on assumption of static regulatory requirements<sup>(4)</sup>



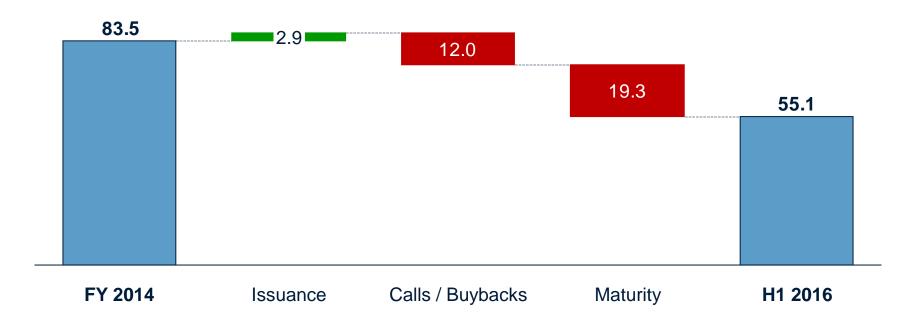
H1 2016 RBSG (HoldCo) Distributable Reserves £14.6bn vs £16.3bn at FY 2015

<sup>(1)</sup> Headroom may vary over time and headroom may be less in future. (2) 2016 G-SIB initial phase-in based on 1.5% current requirement. RBS's G-SIB requirement will reduce to 1.0% on 1 Jan 2017. (3) RBS's Pillar 2A requirement was 5.0% of RWAs as at 31 December 2015. 56% of the total Pillar 2A requirement, or 2.8% of RWAs, must be met from CET1 capital. (4) Pillar 2A requirement held constant over the period for illustration purposes. Requirement is expected to vary over time and is subject to at least annual review. Following changes to pension accounting, response to amendments to IFRIC 14 and associated scheme 41 contributions, RBS anticipates a reduction in it's future core capital requirements. This will depend on the PRA's assessment of RBS's capital position in future. (5) Assumes no material Counter Cyclical Buffer requirement. (6) During the period of restructuring. (7) Please refer to the Risk Factors and other disclosure, in the 2015 20-F and H1 Interim Results.





#### FY 2014 - H1 2016 reduction in outstanding wholesale funding, £bn



- Total wholesale funding funding reduced by £28.4bn since FY 2014 to £55.1bn
- Continue to expect maturities to be greater than issuance requirements
- Manage stack for value, balancing factors including: current & future regulatory value; relative funding cost; and Rating Agency considerations

# Progression toward HoldCo primary issuing entity



#### Target organisational structure<sup>(1)</sup> moving toward HoldCo as primary issuing entity



- Single Point of Entry for UK resolution compliance drives future Loss-Absorbing Capital ("LAC") issuance from HoldCo
- No current operational need for funding for Operating Companies ('OpCo')
- Issuance plans target building toward future capital requirements
- All regulatory capital issued from HoldCo since 2012
- MREL Senior issuance programme commenced

#### Illustrative future UK creditor hierarchy

Based on RBS interpretation of a future resolution scenario

- Losses will arise first at 'OpCo' level, only applying at 'HoldCo' to the extent of any write-down of its intercompany assets<sup>(6)</sup>
   No creditor worse off' principle enshrined in the UK regulatory framework
- If required for LAC purposes, HoldCo Senior is expected to be downstreamed in a form subordinated to OpCo senior, thus
  complying with expected future TLAC / MREL requirement
- Future LAC downstreaming not planned to commence prior to completion of legal entity realignment for Ring-Fencing

<sup>(1)</sup> The proposed future ICB structure comprises part of the preliminary plan submitted to the PRA in January 2016 and is subject, amongst other matters, to (i) further analysis and possible amendment following discussions with the PRA and finalisation of the ring-fencing legislation and the PRA ring-fencing rules, (ii) all applicable regulatory and other approvals and (iii) employee consultation procedures. (2) Excluding RBS International. (3) Non-Ring Fenced Bank. (4) RBS plc will own most of our activities outside the ring-fence; primarily our Markets business (Rates, Currencies, DCM) and some corporate activity, as well as our US 43 broker-dealer, RBS Securities International. (5) Based on RBS future business profile business, excludes RBS Capital Resolution. (6) Any write-down of the intercompany assets will be determined by the relevant authority following valuations conducted as contemplated under the UK Banking Act 2003, including the rules transposing the Bank Recovery and Resolution Directive Article 36.

## Estimated Loss Absorbing Capital ("LAC") positon



H1 2016, £bn	LAC value (1)	Regulatory Value <sup>(2,3)</sup>	Par Value (4)
Common Equity Tier 1 Capital (5)	35.7	35.7	35.7
Tier 1 Capital: End point CRR compliant AT1	2.0	2.0	2.0
o/w RBS Group Plc (HoldCo) o/w RBS Operating Subsidiaries (OpCo's)	2.0	2.0	2.0
Tier 1 Capital: End point CRR non-compliant	5.0	6.3	6.4
o/w HoldCo	4.7	6.0	6.1
o/w OpCos	0.3	0.3	0.3
Tier 2 Capital: End point CRR compliant	10.6	10.4	12.3
o/w HoldCo	5.2	6.4	6.5
o/w OpCos	5.4	4.0	5.8
Tier 2 Capital: End point CRR non-compliant	3.3	2.9	3.9
o/w HoldCo	0.1	0.2	0.3
o/w OpCos	3.2	2.7	3.6
Senior unsecured debt securities	3.3	-	19.6
o/w HoldCo	3.3	-	5.9
o/w OpCos	-	-	13.7
Total LAC	59.9	57.3	79.9
Total LAC as a ratio of RWAs	24.4%		
Less minimum CET1 capital buffers	(3.5%)		
Available LAC as a ratio of RWAs	20.9%		

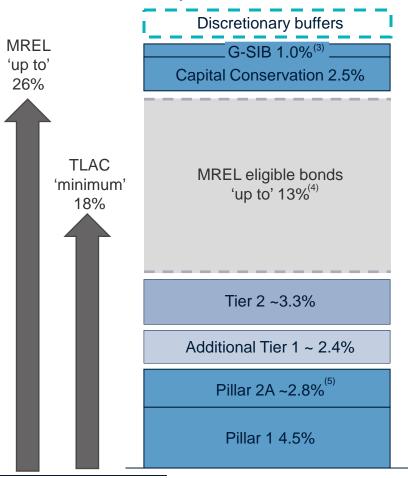
<sup>(1) &#</sup>x27;LAC value' reflects RBS's interpretation of the 9 November 2015 FSB Term Sheet on TLAC and the BoE's consultation on their approach to setting MREL, published on 11 December 2015. MREL policy and requirements remain subject to further consultation, as such RBS estimated position remain subject to change. Liabilities excluded from LAC include instruments with less than one year remaining to maturity, structured debt, operating company senior debt, and other instruments that do not meet the TLAC/MREL criteria. (2) Regulatory capital instruments issued from operating companies are included in the transitional LAC calculation, to the extent they meet the TLAC/MREL criteria. (3) Regulatory amounts reported for Additional Tier 1, Tier 1 and Tier 2 instruments are before grandfathering restrictions imposed by CRR. (4) Par value reflects the nominal value of securities issued. (5) Corresponding shareholders' equity was £52.9bn. (6) Assumes CET1 capital buffers met by CET1 in addition to MREL requirements. Being 3.5% based on Capital Conservation Buffer (2.5%) and G-SIB requirement (1.0%), excludes consideration of any additional management buffer.

## Sizing future capital / funding requirements



#### Illustrative future loss absorbency requirements<sup>(1)</sup>

Scaled to Minimum Requirements for Own Funds and Eligible Liabilities ("MREL") based on Bank of England Consultation<sup>(2)</sup>



- Continue to target up to £2bn AT1 issuance in 2016, subject to market conditions
- No Tier 2 issuance plans in 2016 given outstanding pool
- MREL expected to exceed TLAC<sup>®</sup>, final requirements subject to regulatory finalisation and completion of resolution plans
- Target building MREL compliant Senior 'HoldCo' issuance
  - £3-5bn issuance targeted for 2016
  - £2.2bn issued YTD

<sup>(1)</sup> Assumes PRA buffer (Pillar 2B) not being in excess of Systemic Risk / G-SIB & Capital Conservation Buffer and no material Counter Cyclical Buffer. Requirements expected to change over time. (2) Based on RBS interpretation of the BoE' consultation published on 11 December 2015. MREL policy and requirements remain subject to further consultation. RBS estimated requirements remain subject to change. Please refer to the Risk Factors and other disclosure, in the 2015 20-F and H1 Interim Results. (3) G-SIB requirement currently 1.5%, will reduce to 1.0% on 1 Jan 2017. (4) Based on twice Pillar 1 and Pillar 2A at a total capital level, subject to regulatory discretion. (5) Pillar 2A requirement held constant over the period for illustration purposes. Requirement is expected to vary over time and is subject to at least annual review. Following our changes to pension accounting, response to amendments to IFRIC 14 and associated scheme contributions, RBS anticipates a reduction in it's future core capital requirements. This will depend on the PRA's assessment of RBS's capital position in future. (6) Total Loss Absorbing Capacity requirements for G-SiB's.

#### H1 2016 Results – Treasurer's view



- Strong funding and liquidity metrics maintained
- 14.5% CET1 ratio, above 13% target
- Active management toward end-state MREL compliance
- £2.2bn Senior HoldCo issued YTD, versus £3-5bn target
- Continue to target up to £2bn AT1 issuance in 2016, subject to market conditions

#### Forward Looking Statements



Certain sections in this presentation contain 'forward-looking statements' as that term is defined in the United States Private Securities Litigation Reform Act of 1995, such as statements that include the words 'expect', 'estimate', 'project', 'anticipate', 'should', 'intend', 'plan', 'could', 'probability', 'risk', 'Value-at-Risk (VaR)', 'target', 'goal', 'objective', 'may', 'endeavour', 'outlook', 'optimistic', 'prospects' and similar expressions or variations on these expressions.

In particular, this presentation includes forward-looking statements relating, but not limited to: The Royal Bank of Scotland Group plc's (RBS) restructuring (which includes, the separation and divestment of Williams & Glyn, the proposed restructuring of RBS's CIB business, the implementation of the UK ring-fencing regime, the implementation of a major development program to update RBS's IT infrastructure and the continuation of its balance sheet reduction programme), as well as capital and strategic plans, divestments, capitalisation, portfolios, net interest margin, capital and leverage ratios and requirements, liquidity, risk-weighted assets (RWAs), RWA equivalents (RWAe), return on equity (ROE), profitability, cost:income ratios, loan:deposit ratios, AT1 and other capital raising plans, funding and credit risk profile; litigation, government and regulatory investigations RBS's future financial performance; the level and extent of future impairments and write-downs, including with respect to Goodwill; future pension contributions, and RBS's exposure to political risks, operational risk, conduct risk and credit rating risk and to various types of market risks, such as interest rate risk, foreign exchange rate risk and commodity and equity price risk. These statements are based on current plans, estimates, targets and projections, and are subject to inherent risks, uncertainties and other factors which could cause actual results to differ materially from the future results expressed or implied by such forward-looking statements. For example, certain market risk and other disclosures are dependent on choices relying on key model characteristics and assumptions and are subject to various limitations. By their nature, certain of the market risk disclosures are only estimates and, as a result, actual future gains and losses could differ materially from those that have been estimated.

Other factors that could adversely affect our results and the accuracy of forward-looking statements in this presentation include the risk factors and other uncertainties discussed in the 2015 Annual Report and Accounts. These include the significant risks for RBS presented by the outcomes of the legal, regulatory and governmental actions and investigations that RBS is subject to (including active civil and criminal investigations) and any resulting material adverse effect on RBS of unfavourable outcomes (including where resolved by settlement); the economic, regulatory and political uncertainty arising from the majority vote to leave in the referendum on the UK's membership in the European Union and the revived political uncertainty regarding Scottish independence; the separation and divestment of Williams & Glyn; RBS's ability to successfully implement the various initiatives that are comprised in its restructuring plan, particularly the proposed restructuring of its CIB business and the balance sheet reduction programme; as well as the significant restructuring required to be undertaken by RBS in order to implement the UK ring fencing regime; the significant changes, complexity and costs relating to the implementation of its restructuring, the separation and divestment of Williams & Glyn and the UK ring-fencing regime; whether RBS will emerge from implementing its restructuring and the UK ring-fencing regime as a viable, competitive, customer focused and profitable bank; RBS's ability to achieve its capital and leverage requirements or targets which will depend on RBS's success in reducing the size of its business and future profitability; ineffective management of capital or changes to regulatory requirements relating to capital adequacy and liquidity or failure to pass mandatory stress tests; the ability to access sufficient sources of capital, liquidity and funding when required; changes in the credit ratings of RBS or the UK government; declining revenues resulting from lower customer retention and revenue generation in light of RBS's strategy to refocus on the UK, the impact of global economic and financial market conditions (including low or negative interest rates) as well as increasing competition. In addition, there are other risks and uncertainties. These include: operational risks that are inherent to RBS's business and will increase as a result of RBS's significant restructuring; the potential negative impact on RBS's business of actual or perceived global economic and financial market conditions and other global risks; the impact of unanticipated turbulence in interest rates, yield curves, foreign currency exchange rates, credit spreads, bond prices, commodity prices, equity prices; basis, volatility and correlation risks; heightened regulatory and governmental scrutiny and the increasingly regulated environment in which RBS operates; the risk of failure to realise the benefit of RBS's substantial investments in its information technology and systems, the risk of failing to preventing a failure of RBS's IT systems or to protect itself and its customers against cyber threats, reputational risks; risks relating to the failure to embed and maintain a robust conduct and risk culture across the organisation or if its risk management framework is ineffective; risks relating to increased pension liabilities and the impact of pension risk on RBS's capital position; increased competitive pressures resulting from new incumbents and disruptive technologies; RBS's ability to attract and retain qualified personnel; HM Treasury exercising influence over the operations of RBS; limitations on, or additional requirements imposed on, RBS's activities as a result of HM Treasury's investment in RBS; the extent of future write-downs and impairment charges caused by depressed asset valuations; deteriorations in borrower and counterparty credit quality; the value and effectiveness of any credit protection purchased by RBS; risks relating to the reliance on valuation, capital and stress test models and any inaccuracies resulting therefrom or failure to accurately reflect changes in the micro and macroeconomic environment in which RBS operates, risks relating to changes in applicable accounting policies or rules which may impact the preparation of RBS's financial statements; the impact of the recovery and resolution framework and other prudential rules to which RBS is subject; the recoverability of deferred tax assets; and the success of RBS in managing the risks involved in the foregoing.

The forward-looking statements contained in this presentation speak only as at the date hereof, and RBS does not assume or undertake any obligation or responsibility to update any forward-looking statement to reflect events or circumstances after the date hereof or to reflect the occurrence of unanticipated events.

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